

News Release

MAYBANK INVESTMENT BANK AFFIRMS LEADERSHIP POSITION BY GARNERING SEVERAL MORE PRESTIGIOUS AWARDS

- Maybank Investment Bank was named Best Debt House and was awarded the Best Islamic Equity, Best Local Currency Sukuk, Best Islamic Project Finance and Highly Commended Best Islamic Equity for its role in major deals.
- Its analyst was recognised as Malaysia's best.
- Its offices in the Philippines, Thailand and Vietnam also netted the Best Retail Broker and Best Institutional Broker awards.

Kuala Lumpur, 3 July 2013 - After clinching an array of awards from the 10th RAM Rating Services League Awards earlier this year, it appears that Maybank Investment Bank ("Maybank IB") has more awards to add to its list of accomplishments.

At the Asiamoney awards, Maybank IB was named the Best Debt House for 2013. The award was given based on internal research and recommendations from industry experts such as analysts and fund managers.

Last year, Maybank IB's Debt House had 37 Malaysian Ringgit ("RM") denominated bond deals consisting of 176 issuances with a total deal value of RM23,396.20 million. It also holds a commanding 26.7% market share of the Malaysian bond market and a market-leading 29.4% market share of the Malaysian sukuk market for the period under review. By being client-focused and solutions-driven, Maybank IB was able to deliver unique debt solutions that pushed innovative boundaries and further deepened and broadened the Malaysian bond and sukuk market.



Among the many landmark transactions which Maybank IB had completed were the Malaysia Airlines System Berhad's RM1.5 billion perpetual junior sukuk issuance, the first perpetual sukuk issuance by a corporate in Malaysia and the world; Sime Darby Berhad's USD800.0 million sukuk issuance, which was the company's inaugural USD sukuk issuance and this transaction registered the lowest ever coupon by any corporate globally in the USD market; and National Bank of Abu Dhabi P.J.S.C.'s RM500.0 million subordinated sukuk issuance, the first ever RM-denominated subordinated sukuk by a foreign issuer, just to name a few.

Over at The Asset Triple A Islamic Finance Awards luncheon held today at the Intercontinental Hotel in Kuala Lumpur, Maybank IB was awarded the "Best Islamic Equity" for its role as joint bookrunner for the IHH Healthcare US\$2.2 billion IPO; the "Best Local Currency Sukuk" for its role as one of the joint lead arrangers, joint lead managers and joint bookrunners for the DanaInfra Nasional RM2.4 billion sukuk; and "Best Islamic Project Finance" for its role as one of the joint principal advisers, Sharia advisers, lead arrangers (RM3.2 billion sukuk, murabaha) and joint lead arrangers (RM1.3 billion junior equity bridge loan) for the Malakoff Tanjung Bin Energy RM6.5 billion loan and sukuk murabaha. In addition, it walked away with the "Highly Commended - Best Islamic Equity" for the Felda Global Ventures US\$3.3 billion IPO in which Maybank IB was among the joint principal advisers, joint global coordinators and joint bookrunners (for the institutional offering).

A testament to its strong regional research capabilities, Maybank IB's very own analyst, Wong Wei Sum, was recognised as the Best Analyst in Malaysia in the Wall Street Journal Survey of the top analysts of 2012. She topped the charts with picks of property shares and real-estate investment trusts, which included KLCC Property Holdings Bhd which more than doubled on the year.



Apart from Malaysia, Maybank IB's offices in the region also netted a few awards at the Alpha Southeast Asia Best Financial Institution Awards 2013. It was named the Best Retail Broker in the Philippines, Thailand and Vietnam and the Best Institutional Broker in the Philippines and Thailand, attesting to the group's strong regional network and in-depth local knowledge.

Commenting on these wins, Tengku Dato' Zafrul, CEO of Maybank IB, said: "These awards stand testimony to the strengths of our business, the dedication of our staff and our relentless pursuit to exceed client's expectations. We also share this award with our clients, who with their support and trust have helped in our achievements. We are proud of this recognition and will continue to innovate and deliver the best solutions to our clients and strengthen our footprint across the region so as to achieve our goal of becoming a regional financial powerhouse."



About Maybank

- Over 2,200 offices in 20 countries
- 47,000 employees serving over 22 million customers
- Market capitalisation of RM 77 billion
- Total assets of RM495 billion
- Net Profit of RM5.74 billion for FY2012

Maybank is Southeast Asia's fourth largest bank by assets. It is listed and headquartered in Kuala Lumpur and is Malaysia's largest company by market capitalisation.

The Maybank Group has a global network of over 2,200 offices in 20 countries including in all 10 ASEAN countries. The Group commenced commercial banking operations in Malaysia in 1960 and today operates from its key home markets of Malaysia, Singapore and Indonesia as well as across the Asia-Pacific region and major international financial centres. These include the Philippines, Brunei Darussalam, Cambodia, Vietnam, Laos, Thailand, Myanmar, China, Hong Kong, Papua New Guinea, Pakistan, India, Uzbekistan, Saudi Arabia, Bahrain, United Kingdom and United States of America.

Having over 50 years of experience and an early presence in global banking markets, the Maybank Group offers businesses and investors the ability to tap into its resources and network to meet their financial needs. Its range of services includes corporate and consumer banking, investment banking, insurance & takaful, asset management, Islamic banking, offshore banking, stock broking, venture capital financing and much more.

Over the years, Maybank has consistently leveraged on technology for innovation in products and services, as well as to enhance efficiency and build a competitive edge in the region. A host of awards from various regional and international organizations bear testimony to the Group's commitment to excellence. Today, Maybank is not only Malaysia's Most Valuable Brand but is also ranked first among Malaysian banks and among the top 200 global banks by The Banker magazine of UK, and is also the leading Malaysian company in the FORBES Global 2000 List.

Maybank's founding fathers envisioned that the Bank would be a prime catalyst for economic and social development wherever it served. That basic philosophy has never changed and lives on today in its mission to humanise financial services across Asia. This is demonstrated through the Group's commitment to providing the people with access to financial services at fair terms and pricing, advising them based on their needs and always being at the heart of the community.

Through the Maybank Foundation - its vehicle for regional corporate responsibility initiatives - Maybank is today also playing an active role in shaping the future for many of Asia's needy communities. With support from its 47,000 employees who contribute through an active volunteerism programme, the impact is helping society's efforts to create a sustainable and better tomorrow for all.

www.maybank.com



About Maybank Kim Eng

The Maybank Kim Eng group of companies comprises businesses stretching around the globe with offices in Malaysia, Singapore, Hong Kong, Thailand, Indonesia, Philippines, India, Vietnam, Saudi Arabia, Great Britain and the United States of America. Maybank Kim Eng has been in Asia for over 40 years and provides services in corporate finance, debt markets, equity capital markets, derivatives, retail and institutional securities broking and research. A leader in many of the Asian markets that it operates in, Maybank Kim Eng has won numerous prestigious awards in the markets that it serves.

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